



Tri-State Defense Lawyers Association

8th Annual Meeting

September 18 & 19, 2014

Portsmouth, New Hampshire

Residence Inn Marriott, Portsmouth Downtown/Waterfront

TDLA Chairperson

Thomas R. McKeon

Thomas R. McKeon, Maine President

Elizabeth L. Hurley, New Hampshire President

Matthew S. Borick, Vermont President

REGISTRATION BROCHURE





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AGENDA

Thursday, September 18, 2014

- 6:00 p.m. Reception**
7:00 p.m. Dinner
7:45 p.m. Welcome and Introductions
Thomas R. McKeon, TDLA Chairman
Richardson, Whitman, Large and Badger, Portland, ME
- 8:30 p.m. Experience in Politics**
Shapleigh Smith, Jr., Dinse, Knapp & McAndrew, P.C., Shareholder and Director, Burlington, VT
Since 2009, Mr. Smith has served as the Speaker of Vermont's House of Representatives. Speaker Smith has been a member of the House since 2003. He specializes in construction defect and insurance coverage litigation.

Friday, September 19, 2014

- 7:00 a.m. Breakfast**
8:00-8:10 a.m. Opening Remarks
Thomas R. McKeon, TDLA Chairman
Richardson, Whitman, Large and Badger, Portland, ME
- 8:10-8:25 a.m. Business Meeting (all members are to attend)**
8:25-9:25 a.m. CLE: Metrics/How You Make Your Numbers Look Good
James R. Courie, McAngus Goudelock & Courie, LLC, Founding and Managing Member, Columbia, SC
(60 min)
Mr. Courie represents businesses and individuals in a variety of matters including contract negotiations, employment matters, business development and strategic planning. He leads a dedicated team of lawyers and professionals at MGC Sports, representing both coaches and players in team negotiations, endorsement opportunities and NCAA matters. A graduate of the University of South Carolina School of Law, Mr. Courie is certified by the NFL Players Association and a member of the Sports Lawyers Association.
- 9:25-10:25 a.m. CLE: Ethical Leadership for Law Firms and Lawyers:**
The Intersection of Leadership Principles and the Code of Professional Responsibility
(60 min)
R. Matthew Cairns, Gallagher, Callahan & Gartrell, P.C., Partner and Head of Litigation, Concord, NH
Ethics
Mr. Cairns proudly defends the interests of individuals, insurers, manufacturers, municipalities, transportation and other companies in diverse civil litigation matters in all state and federal courts and state agencies. He has been an active member, award recipient, and leader of DRI — The Voice of the Defense Bar. A past president of DRI, Mr. Cairns graduated from Case Western Reserve School of Law.
- 10:25-10:40 a.m. Break**
10:40-12:10 p.m. CLE: What Lawyers Can Do to Help Experts
(90 min)
Moderator: Thomas R. McKeon, Richardson, Whitman, Large and Badger, Portland, ME
Mr. McKeon has substantial experience in the firm's major practices areas including personal injury, premises liability, work place injuries, insurance coverage and disputes, and commercial litigation. In addition he has a busy construction practice and mediation practice. He is a graduate of Colby College and Boston College Law School.
Mark G. Filler, CPA/ABV, CVA, AM, CBA, Filler & Associates, Shareholder and Managing Director, Portland, ME
Mr. Filler leads Filler & Associates' Litigation and Claims Support practice. He helps small business entrepreneurs solve their tax and business problems and provides consulting and expert witness assistance to clients and counsel in commercial disputes, with particular emphasis on business valuations pursuant to divorces and shareholder disagreements. He is a graduate of Boston University.
Keith T. Kallberg, P.E., Roaring Brooks Consultants, Inc., South Berwick, ME
Mr. Kallberg offers 28 years of experience in engineering design and consulting in the United States and internationally. He has extensive experience with inspection of structures damaged by flood, water and earthquakes. He earned his Bachelor and Master degrees in Civil Engineering from the Massachusetts Institute of Technology and a Master in Business Administration degree from the University of New Hampshire.
Michael P. Tracey, M.S.C.E., P.E., CED Investigative Technologies, Civil Structural Engineer
Mr. Tracey's areas of expertise include structural engineering, construction claims & disputes, facilities operations & management, site safety/OSHA, wind/water damage assessments, solid waste management, construction contract analysis & administration, construction surety claims, roofing, foundations, performance & delay claims, and mold and water intrusions. He is a graduate of the University of Connecticut and Illinois Institute of Technology.
Timothy L. Morse, Ph.D., P.E., CFEI, Exponent, Managing Engineer, Natick, MA
Dr. Morse specializes in the engineering analysis and experimental testing of thermal and flow processes and equipment and has performed engineering analysis for the oil and gas industry and offshore facilities, wind farms, and wind turbines. He also applies his expertise to intellectual property matters. He is a graduate of Cornell University.



***A MESSAGE FROM THE CHAIR
for the
8th TDLA Annual Meeting***

Dear TDLA Member,

I hope that everyone joins us at the 8th TDLA Annual Meeting set for Portsmouth, New Hampshire, on September 18 and 19. Once again, we are starting on a Thursday and ending on a Friday so that it does not interfere with anyone's weekend. The format is the same with a dinner on Thursday evening after a welcome reception. We have a speaker on Thursday night, Shapleigh Smith, Jr., who is the Speaker of the House of Representatives of Vermont who will talk about a lawyer's role in public service and his experiences as Speaker of the Vermont House of Representatives. The Thursday night dinner and speech is enjoyable and many head out afterward to one of Portsmouth's great pubs.

Friday will start with our business meeting with three sessions, for all of which we will have CLE credits. We will have a panel of experts, including Keith Kallberg, Mark Filler, Mike Tracey and Tim Morse, and the focus of that discussion will be the best ways that lawyers can locate and work with expert witnesses, from an expert's perspective. Matt Cairn is going to be providing a talk on leadership and ethics. Finally, Jay Courie of South Carolina is very knowledgeable about metrics and current trends in the ways in which insurance companies judge their law firms. This session is not to be missed for any practitioner that does any amount of work for insurance companies.

TDLA continues to grow, both in membership and involvement. It is a good chance for young associates to meet other attorneys around our tri-state area. It is an opportunity for senior attorneys to meet old friends. In addition to the CLE credit, the annual meeting gives us a chance to socialize and network with friends and colleagues and defense bars across all three states. We have a lot in common, and it should be a great experience for all practitioners.

I look forward to seeing you in Portsmouth.

Regards,

Thomas R. McKeon

Thomas R. McKeon
Chair, Tri-State Defense Lawyers Association

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Portsmouth, New Hampshire

REGISTRATION FORM

(Print)

Name: _____

Firm: _____

Address: _____

City/State/Zip _____

Phone: _____ Email: _____

Spouse/Guest Name: _____

Check states for which you wish to receive CLE credit: ME NH VT

State Bar Number: ME _____ NH _____ VT _____

MEETING REGISTRATION FEES:

Registration fee includes reception, dinner, breakfast, and CLE program and handout. No breakouts.

Member: \$195 _____

Non-Member Attorney: \$310 _____

Spouse/Guest: \$100 _____

TOTAL FEES: _____

TO REGISTER: Register and pay online by visiting www.tristatedefenselawyers.org or make a check payable to TDLA and mail with registration form to:

Mark Filler

P. O. Box 4177, Portland, ME 04101-0377

ACCOMMODATIONS:

A block of rooms has been reserved at the
RESIDENCE INN MARRIOTT, PORTSMOUTH DOWNTOWN

100 Deer Street, Portsmouth, New Hampshire 03801

under the name of TDLA

Rate: \$195+ | Parking is \$18 per night

Reservations can be made by calling the Residence Inn at 603-422-9200

For more information, please contact: Sheri Leahan, Executive Director, TDLA

207-779-4445 | sleahan@tristatedefenselawyers.org

www.tristatedefenselawyers.org